INTERNSHIP REPORT ON CREDIT OPERATING SYSTEM OF BASIC BANK LIMITED



Creative Connection





INTERNSHIP REPORT ON

CREDIT OPERATING SYSTEM OF BASIC BANK LIMITED

Prepared For

Farjana Yeshmin
Assistant Professor,
Head of Accounting
Department of Business Administration
Stamford University Bangladesh

Prepared By

Shariful Islam ID: BBA03010097 Program: B.B.A. Batch: 30-V

Major: Accounting Stamford University Bangladesh



Stamford University Bangladesh

Date of Submission: April 25, 2010

LETTER OF TRANSMITTAL

Date: April 25, 2010

Farjana Yeshmin Assistant Professor, Head of Accounting Department of Business Administration Stamford University Bangladesh

Subject: Submission of Internship Report

Dear Madam.

I am very pleased to submit my internship report entitled "Credit Operating System of BASIC Bank Ltd." for your kind perusal. While preparing this report, I tried my best to follow the instruction that you have given me. This report is prepared for the fulfillment of the requirement of the BBA program.

This report contains detail information about Credit Operating System of BASIC Bank Ltd. From my three months internship program I have gathered practical knowledge on banking sector. Learning from the last four years of BBA program I also tried to match my theoretical knowledge and the direct experience gathered during my "Internship program". In this report, I tried to be as descriptive as possible for the convenience for the reader; still there is room for further improvement. Any clarification required and query needed regarding my report will be gratefully acknowledged.

I shall be highly encouraged if you are kind enough to accept this report.

Sincerely yours,

Shariful Islam

Shariful Islam ID: BBA 03010097 Program: B.B.A. Batch: 30-V

Major: Accounting Major Batch: 30-C

Stamford University Bangladesh

STUDENT'S DECLARATION

I hereby declare that the Internship Report titled

"Credit Operating System of BASIC Bank Ltd."
In BASIC Bank Ltd. Bangshal Branch, Dhaka, Bangladesh.

Submitted to the Stamford University Bangladesh in partial fulfillment of the requirement for the degree of

Bachelor of Business Administration (B.B.A.) From Stamford University Bangladesh

This study is original in nature. I have tried my best to make this report as informative as possible. I also ensure that, this report has not been submitted to any other person earlier and will not be submitted to anybody in the future.

.....

Shariful Islam

ID: BBA 03010097 Program: B.B.A. Batch: 30-V

Major: Accounting Major Batch: 30-C

Stamford University Bangladesh

CERTIFICATE OF SUPERVISOR

This is to certify that the Internship Report Titled

"Credit Operating System of BASIC Bank Ltd."
In BASIC Bank Ltd. Bangshal Branch, Dhaka, Bangladesh.

Submitted to the Stamford University Bangladesh in partial fulfillment of the requirement for the degree of

Bachelor of Business Administration (B.B.A.) Is a record of bonafide practical work carried out by

Shariful Islam

As far as I know, this report has not been submitted for the award of any other Degree, Diploma or other similar title or prizes and that the work has not been published in any business or popular magazine.

I wish every success in his life.

Farjana Yeshmin Assistant Professor, Head of Accounting Department of Business Administration Stamford University Bangladesh

ACKNOWLEDGEMENT

First of all, I am grateful to almighty Allah and express my gratitude for enabling me the strength and opportunity to complete the report in schedule time successfully. Without whose help it would not have been possible for me to prepare this report in time.

I am deeply indebted to my internship Supervisor, honorable madam Farjana yeshmin, Assistant Professor, Head of Accounting, Department of Business Administration, Stamford University Bangladesh.

I am also grateful to Mr. Md. Saifullah, Manager, BASIC Bank Limited, Bangshal Branch, Who provided me the supreme support for preparing the report as my supervisor at host organization.

I would also like to take this opportunity to thank Mr. Khan Iqbal Hasan, Assistant General Manager & Mr. Md. Mahmud Hasan, Manager, & Mr. Muhammad Maqsud Hussain, Assistant Manager, & Mr. Mahmudul Hasan, Assistant Manager, and all executive and officer of BASIC Bank Limited, Bangshal Branch for lending their helping hands whenever necessary. Without their valuable advice and guidance my internship program would not be so propitious.

I am also grateful to my parents who are inspiring me all along.

Finally, I would like to convey my gratitude to all my teachers, classmates, and many others who co-operate me during the last three months of my internship Program.

EXECUTIVE SUMMARY

This internship report is prepared on the basis of my three months particle experience at BASIC Bank Limited (Bangshal Branch). The internship report is on "Credit Operating System of BASIC Bank Limited". It covered its overall position as well as an overview of this Bank.

BASIC is meant to patronize mainly the small industries of Bangladesh and that is why its credit policy obligates to forward at least 50% of its Total Loans and Advances to small industries. BASIC channels its loans through a number of ways which can be divided into General and Trade Financing (Import & Export). General Loan includes – OD, CC, Term Loan etc. whereas Trade Financing includes L/C, B2B L/C, PAD, LTR, LIM and so many others. A number of steps are followed while granting loan to a client some of which claim more attention are - calculating the creditworthiness of the clients, his ability to create sufficient cash flow to repay the loan i.e. project appraisal, proper securitization and documentation of the loan and strict follow-up activities to ensure that the loan is being used for which it meant.

Credit is the most fundamental issue in our banking sector. Default culture is the most common phenomenon in the banking sector of Bangladesh. Like other Govt. banks, private banks also suffer from this problem. But, the Credit Management in BASIC is relatively sound compared to all other similar banks operating in the country. As a result, the bank has a very low rate of classified loans, which is around 4% only.

Since the process of recovery of classified loan involves lengthy legal procedures, the percentage of recovery of such loans is very low. BASIC therefore emphasizes on persuasion rather than going for legal action in order to recover its classified loans. Bank considers the practical aspects of the projects being sick and extends further finance or reschedules the repayment period.

Thus, BASIC is playing a pivotal role in developing and promoting the small scale industries in Bangladesh which hardly draw the attention of today's private commercial banks as they are now aggressively consumer loan oriented. At the same time, it's also serving the interest of its shareholders (Govt.) as well as other stakeholders by making a handsome return on its investments.

List of Abbreviations

BASIC	Bangladesh Small Industries and Commerce
HRD	Human Resource Division
SSI	Small Scale Industries
GOB	Government of Bangladesh
NGOs	Non- Government Organizations
LAN	Local Area Network
WAN	Wide Area Network
ADB	Asian Development Bank
KfW	kreditanstalt fur Wieder-aufbau
T.T	Telegraphic Transfer
D.D	Demand Draft
IBCA	Inter branch Credit Transfer
SWIFT	Society for Worldwide Interbank Financial Telecommunication
BB	Bangladesh Bank
CIB	Credit Information bouru
IRR	Internal Rate of Return
LIM	Loan against Imported Merchandised
CRG	Credit Risk Grading
CRGM	Credit Risk Grading Model
D.P	Demand Promissory
NOC	No Objection Certificate
LTR	Loan against Trust Receipt
RU	Recovery Unit
LRA	Lending Risk Analysis
OD	Over Draft
CRM	Credit Risk Management
RM	Relationship Managers
SSI	Small Scale Industries
MSI	Medium Scale Industries

Table of Contents

Serial Number	Contents	Page Number		
Chapter # 1 Introduction to the Report				
1.1	Background of the Study	2		
1.2	Rationality of the Study	2		
1.3	Objectives of the Report	2		
1.4	Scope of the report	3		
1.5	Limitations of the Study	3		
1.6	Methodology	4		
	Chapter # 02			
	Overview of the BASIC Bank Limited			
2.1	Background of the BASIC Bank	6		
22	Functions	6		
2.3	Corporate Strategy	6-7		
2.4	Organizational Goals	7		
2.5	Organizational Structure	7		
2.6	Organogram of BASIC Bank Ltd.	8		
2.7	Capital Position (31.12.2008)	9		
2.8	Resources and Capabilities	9-10		
2.9	Monetary/Financial Resources	10-12		
2.10	Risk Management	12		
2.11	Branches of BASIC Bank Limited	13		
Chapter # 03 General Activities of BASIC Bank Limited				
3.1	General Banking	15		
3.1	3.1.1 Account Opening Section			
	3.1.2 Remittance Section	15-17		
	3.1.3 Clearing Section 3.1.4 Cash Section	17-20		
	3.1.5 Accounts Section	21-22		
3.2	Loans and Advances	23		
	3.2.1 Industrial Credit3.2.2 Commercial Credit	23		

	3.2.3 Micro Credit	2
3.3	Foreign Exchange	25
	Chapter # 04	
4 1	Credit Operating System of BASIC Bank Ltd.	27
4.1	Functions of Credit Administration Department	27
4.2	Basic Principles of Loans & Advances in BASIC Bank	28-29
4.3	Lending Criteria	29
4.4	Eligibility of the client for Loans and Advances	30
4.5	Definition and Explanation of Credit Facilities	30-32
4.6	Credit Facilities -BASIC Bank Ltd.	33
4.7	Loans Categories	34
4.8	Securities	34
4.9	Modes of Security	34-35
4.10	Charge Documents	35-36
4.11	Loan Sanctioning Procedure of BASIC	36
4.12	Explanation of Loan Sanctioning Procedure	36-42
4.13	Credit Monitoring	42
4.14	Sector Wise Distribution of Loans in BASIC	43
4.15	Advances to Industrial Sector	43
4.16	Geographic Location-wise Loans and Advances	44
4.17	Valuation of Securities	44-45
4.18	Definition of Credit Risk Grading (CRG)	45
4.19	Functions of Credit Risk Grading	45
4.20	Use of Credit Risk Grading	46
4.21	Number and Short Name of Grades Used in the CRD	46
4.22	Credit Risk Grading Definitions	47-49
4.23	Principal Risk Components of Credit	49-50
4.24	Ratio Analysis as per CRGM	50-51
4.25	Ratio Analysis Done by BASIC Bank	51
4.26	Credit Recovery	51
4.27	Credit Recovery Rate	52
4.28	Classification of Loan	52
4.29	Classified Loan of BASIC Bank Ltd.	53
4.30	Rescheduling	53-54
4.31	Default Borrower	54-55
4.32	Legal Action	55-56

	Chapter # 05		
Performance Analysis			
5.1	Trend Analysis: Progress at a Glance (2000-2008) Graphical Analysis of Financial Health	58-59 60-64	
5.2	Ratio Analysis: Graphical Analysis of Financial Ratio	65-66	
5.3	BASIC Bank, Bangshal Branch at a Glance	67	
5.4	Distribution of loans of the branch	68	
5.5	SWOT Analysis	69	
Chapter # 06			
Concluding Chapter			
6.1	Findings	71	
6.2	Recommendations	72-74	
Conclusion			
Bibliography			
Appendix			

List of Tables

Serial No.	Tables Name	Page No.
01	Capital Position (31.12.2008)	9
02	Term Loan	32
03	Credit Facilities -BASIC Bank Ltd.	33
04	Loans Categories	34
05	Number and Short Name of Grades Used in the CRD	46
06	Ratio Analysis as per CRGM	50-51
07	Progress at a Glance (2000-2008)	58-59
08	BASIC Bank, Bangshal Branch at a Glance	67
09	Distribution of loans of the branch	68

List of Figures

Serial No.	Figures Name	Page No.
01	Deposit Mix at the End of the 2008	11
02	Borrowings	11
03	Shareholders Equity	12
04	Loan Portfolio (2008)	24
05	Foreign Exchange Business	25
06	Loan Portfolio (2004-2008)	43
07	Advances to Industrial Sector	43
08	Geographic Location-wise Loans and Advances	44
09	Recovery Rate	52
10	Classified Loan	53
11	Paid-up Capital	60
12	Reserve and Surplus	60
13	Shareholders' Equity	60
14	Fixed Assets	61
15	Total Assets	61
16	Deposit	61
17	Long-Term Debt	62
18	Loans and Advances	62
19	Gross Income	62
20	Profit before Tax	63
21	Profit after Tax	63
22	Sustainable Growth Rate	63
23	Distribution of Value added	64
24	Number of Branches	64
25	Number of Employees	64
26	Capital Adequacy Ratio	65
27	Capital Fund to Deposit Liabilities	65
28	Liquid Assets to Deposit Liabilities	65
29	Loan to Deposit Liabilities	66
30	Net Profit to Gross Income	66
31	After Tax Return on Equity	66