# (2) 7rast Bank 

Sena Kalyan Bhaban Branch

## 8.1: INFORMATION NEEDS

The survey was based on personal interviewing to the respondents by the means of questioner. The basic information needed to prepare the questionnaire was related to the usual biographical information of the Customer satisfaction of Trust Bank Ltd.

## 8.2: DATA COLLECTION

The data is gathered by surveying 40 respondents chosen on a convenient as well as judgmental basis- through the help of questioners. The information provided by the respondents was coded and analyzed for the purpose of the research.

## 8.3: TOTAL SPSS OUTPUT

Gender

|  |  |  |  |  | Cumulative <br> Percent |
| :--- | :--- | ---: | ---: | ---: | ---: |
| Valid | male | Frequency | Percent | Valid Percent | 85.0 |
|  | female | 6 | 85.0 | 85.0 | 15.0 |
| 15.0 | 100.0 |  |  |  |  |
|  | Total | 40 | 100.0 | 100.0 |  |



### 8.1 Gender

In the survey, the sample number was 40 . Among which $85 \%$ were male respondent and $15 \%$ were female respondent. The questionnaire contains 31 closed ended question starting with the questions associated with the very basic information of the respondent

Age group

|  |  |  |  |  | Cumulative <br> Percent |
| :--- | :--- | ---: | ---: | ---: | ---: |
| Valid | Frequency | Percent | Valid Percent | (8yrs-27yrs | 6 |
|  | 15.0 | 15.0 | 15.0 |  |  |
|  | 28yrs-37yrs | 16 | 40.0 | 40.0 | 55.0 |
|  | 38yrs-47yrs | 9 | 22.5 | 22.5 | 77.5 |
|  | 48yrsand above | 9 | 22.5 | 22.5 | 100.0 |
|  | Total | 40 | 100.0 | 100.0 |  |



### 8.2 Age Group

Our respondents were divided into different age category. Among them we find out most of the respondent age between 28 yrs- 37 years. This age category got the highest percentage which is $40 \%$.

## Education

|  |  |  |  |  | Cumulative <br> Percent |
| :--- | :--- | ---: | ---: | ---: | ---: |
| Valid | ssc/o level | 3 | 7.5 | 7.5 | 7.5 |
|  | Hsc/A level | 6 | 15.0 | 15.0 | 22.5 |
|  | graduate | 13 | 32.5 | 32.5 | 55.0 |
|  | masters | 16 | 40.0 | 40.0 | 95.0 |
|  | others | 2 | 5.0 | 5.0 | 100.0 |
|  | Total | 40 | 100.0 | 100.0 |  |


8.3 Education

Our respondent education level also classified into different segment. In our survey we saw $40 \%$ respondent background were masters rest of the other percentage level this is the highest one.

|  |  |  |  |  | Cumulative <br> Percent |
| :--- | :--- | ---: | ---: | ---: | ---: |
| Valid | service | 31 | 77.5 | 77.5 | 77.5 |
|  | retired person | 2 | 5.0 | 5.0 | 82.5 |
|  | business | 5 | 12.5 | 12.5 | 95.0 |
|  | house wife | 2 | 5.0 | 5.0 | 100.0 |
|  | Total | 40 | 100.0 | 100.0 |  |



### 8.4 Profession

Most of the respondent of our survey were service holder its like $77.5 \%$. Some of the respondent were doing business $12.5 \%$.and others respondents were house wife and retired person.
monthly income

|  |  |  |  |  | Cumulative |
| :--- | :--- | ---: | ---: | ---: | ---: |
| Frequency | Percent | Valid Percent | Percent |  |  |
| Valid | below tk 15000 | 14 | 35.0 | 35.0 | 35.0 |
|  | tk 16000-tk30000 | 19 | 47.5 | 47.5 | 82.5 |
|  | tk31000-45000 | 2 | 5.0 | 5.0 | 87.5 |
|  | tk46000-tk60000 | 2 | 5.0 | 5.0 | 92.5 |
|  | tk61000-tk100000 | 2 | 5.0 | 5.0 | 97.5 |
|  | more than tk 100000 | 1 | 2.5 | 2.5 | 100.0 |
|  | Total | 40 | 100.0 | 100.0 |  |



Most of the our respondent monthly income were between Tk 16000-Tk 30000. Some of respondent monthly income were below 15000 and some of their income were above 100000 .

| prefer for banking |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | :---: | :---: | :---: |
|     Cumulative <br>   Frequency Percent Valid Percent <br> Percent     <br> Valid pubali/rupalijanata bank 2 5.0 5.0 <br>  Trustbank limited 38 95.0 95.0 |  |  |  |  |  |  |
|  | Total | 40 | 100.0 | 100.0 |  |  |


8.6 Prefer for banking

Though there are lots of private bank offering banking service to the customer but $95 \%$ respondent were prefer trust bank for their banking purpose.
type of AC

|  |  |  |  |  | Cumulative <br> Percent |
| :--- | :--- | ---: | ---: | ---: | ---: |
| Valid | current A/C | 9 | 22.5 | 22.5 | 22.5 |
|  | Frequency | Percent | Valid Percent | A/C | 23 |
|  | 57.5 | 57.5 | 80.0 |  |  |
|  | loan A/C | 3 | 7.5 | 7.5 | 87.5 |
|  | FDR | 5 | 12.5 | 12.5 | 100.0 |
|  | Total | 40 | 100.0 | 100.0 |  |


8.7 Type of Accounting

Trust bank offers several kind of $A / C$. these are savings A/C, current A/C, loan A/C and FDR. Most of the people have saving account which is $57.5 \%$.
prefer time banking

|  |  |  |  |  | Cumulative <br> Percent |
| :--- | :--- | ---: | ---: | ---: | ---: |
| Valid | morning | 31 | 77.5 | 77.5 | 77.5 |
|  | noon | 5 | 12.5 | 12.5 | 90.0 |
|  | afternoon | 4 | 10.0 | 10.0 | 100.0 |
|  | Total | 40 | 100.0 | 100.0 |  |



### 8.8 Prefer time Banking

Bank offering their customer three times to conduct banking activities those are morning, noon and after noon but we see that most of the respondent almost $95 \%$ prefer morning time for their banking.
how many time u come

|  |  |  |  |  | Cumulative <br> Percent |
| :--- | :--- | ---: | ---: | ---: | ---: |
| Valid | one time in a day | 15 | 37.5 | 37.5 | 37.5 |
|  | over one time in a day | 3 | 7.5 | 7.5 | 45.0 |
|  | once in a week | 17 | 42.5 | 42.5 | 87.5 |
|  | once in a month | 5 | 12.5 | 12.5 | 100.0 |
|  | Total | 40 | 100.0 | 100.0 |  |



### 8.9 How many time You Come

$42.5 \%$ respondent come once in a week, $37.5 \%$ respondent comes one time in a day. And $12.5 \%$ respondent come once in a month, $7.5 \%$ respondent come over one time in a day.
about trust bank

|  |  |  |  | Cumulative <br> Percent |  |
| :--- | :--- | ---: | ---: | ---: | ---: |
| Valid | warm welcome | 35 | 87.5 | 87.5 | 87.5 |
|  | neutral | 5 | 12.5 | 12.5 | 100.0 |
|  | Total | 40 | 100.0 | 100.0 |  |


8.10 About Trust bank

Most of the people like trust bank for warm welcome.
type of currencies

|  | Frequency | Percent | Valid Percent | Cumulative <br> Percent |  |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Valid | BDT | 40 | 100.0 | 100.0 | 100.0 |

$100 \%$ respondent of trust bank using BDT.
duration of your accounts

|  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | Frequency | Percent | Valid Percent | Cumulative <br> Percent |
| Valid | less than one year | 6 | 15.0 | 15.0 |
|  | 1 to 2 years | 10 | 25.0 | 25.0 |


8.11 Duration of Your Account

Some respondent account duration is 1 to 2 years which is $25 \%$ some o the others account duration is 3to 6 years which is $22.5 \%$. There is some more respondent who have account above 6 years which is $37.5 \%$
oneline banking gives more freedom

|  |  |  |  |  | Cumulative <br> Percent |
| :--- | :--- | ---: | ---: | ---: | ---: |
| Valid | yes | 38 | 95.0 | 95.0 | 95.0 |
|  | no | 2 | 5.0 | 5.0 | 100.0 |
|  | Total | 40 | 100.0 | 100.0 |  |



### 8.12 On Line Banking

Most of the respondent of trust bank about $95 \%$ like the online service most.

|  |  | Frequency | Percent | Valid Percent | Cumulative Percent |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Valid | yes | 39 | 97.5 | 97.5 | 97.5 |
|  | no | 1 | 2.5 | 2.5 | 100.0 |
|  | Total | 40 | 100.0 | 100.0 |  |


8.13 ATM Booth

All of the respondent wants that trust bank increase there number of ATM booth.
recommend others

|  | Frequency | Percent | Valid Percent | Cumulative <br> Percent |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Valid yes | 40 | 100.0 | 100.0 | 100.0 |

$100 \%$ percent respondent recommended others to go for the trust bank.

## KMO and Bartlett's Test

| Kaiser-Meyer-Olkin Measure of Sampling |  |  |
| :--- | :--- | ---: |
| Adequacy. |  | .511 |
|  |  |  |
| Bartlett's Test of | Approx. Chi-Square | 127.608 |
| Sphericity | df | 55 |
|  | Sig. | .000 |

The Kaiser Meyer olkin measures of sampling adequacy in an index used to examine the appropriateness of factor analysis. High values between ( 0.5 and 1.0 ) indicate factor analysis is appropriate. Values below 0.5 imply that factor analysis may not be appropriate. The KMO measure of sampling adequacy has a value of .511 which means factor analysis is appropriate too. Bartlett's test of sphericity is a test statistics used to examine the hypothesis that the variables are uncorrelated in the population in the other words, the population correlation matrix is an identity matrix; each variable each variable correlate perfectly with itself(r=1) but has no correlation with the other variables ( $\mathrm{r}=0$ ). In this table according to the Berlet's test of sphericity here, significance $=.000$ and the ( $\mathrm{HO}:$ :sig= variables are uncorrelated and the $(\mathrm{H} 1:$ sig $=$ variables are correlated) but less than (0.05) value is rejected. Here, the null hypothesis is rejected so, we can say that variables are correlated in the population.

Total Variance Explained

| Component | Initial Eigenvalues |  |  | Extraction | Rotation |
| :--- | ---: | ---: | ---: | ---: | ---: |
|  | Total | \% of Variance | Cumulative \% | Cumulative \% | Cumulative \% |
|  | 2.679 | 24.351 | 24.351 | 24.351 | 18.165 |
| 2 | 2.069 | 18.805 | 43.157 | 43.157 | 34.787 |
| 3 | 1.393 | 12.661 | 55.818 | 55.818 | 50.631 |
| 4 | 1.294 | 11.767 | 67.585 | 67.585 | 64.371 |
| 5 | 1.147 | 10.431 | 78.016 |  | 78.016 |
| 6 | .742 | 6.748 | 84.765 |  |  |
| 7 | .553 | 5.029 | 89.793 |  |  |
| 8 | .391 | 3.553 | 93.347 |  |  |
| 9 | .295 | 2.680 | 96.026 |  |  |
| 10 | .265 | 2.405 | 98.431 |  |  |
| 11 | .173 | 1.569 | 100.000 |  |  |

Extraction Method: Principal Component Analysis.

Percentage of variance is the percentage of the total variance attributed to each factor. In this approach, the number of factors extracted is determined so that the cumulative percentage of variance extracted by the factors reaches a satisfactory level. What level of variance is satisfactory depends upon the problem. However, it is recommended that the factors extracted should account for at least 60 percent of the variance. In this approach, Only factors with eigenvalues greater than 1.0 are retained; the others factors are not included in the model. An eigenvalue represents the amount of variance associated with the factors. In this table, we see component number 4 and 5 considered as a factor because here there eigenvalues are 1.294 and 1.147.also there cumulative percentage are 67.585 and 78.016 . Which is more than 60 percent?

Rotated Component Matrix ${ }^{\text {a }}$

|  | Component |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: |
|  | 1 |  |  |  |  |

Extraction Method: Principal Component Analysis.
Rotation Method: Varimax with Kais er Normalization.
a. Rotation converged in 8 iterations.

Eigen values represent the total variance explained by each factor. Determination based on Eigen values, in this approach only factors with eigenvalues greater than 1.0 are retained; the other factors are not included in the model .An Eigen value represents the amount of variance associated with the factor . factors with the variance less than 1.0 are no better than a single variable, because due to standardization, each variables has a variance of 1.0 . If the number of variables is less than 20, this approach will result in a conservative number of factors. In this table number 3 we see that the first three variables which are cash payment receive facilities (.820), multi product on retail banking (.764) and trust bank is convenient (-.564) are grouped into factor number 1. These variables are grouped on the basis of eigenvalue and cumulative percentage. Factor number 2 is consist with t two variables which are loan repayment system is flexible (.884) and A/C
opening procedure is very much hassle free. Online banking mostly attract you (.857) and online banking is very much beneficial for you (.824) these two variables are in the factor number 3. Factor number 4 consist on the basis of tbl better then others (.880) and
Customer service promptly (.577). Trust bank is secured and need to set up a call center these two variables are grouped into factor number five. All these variables are grouped on the basis of Eigen value and cumulative percentage.

